



Alpha International Travel, Inc.
Corporate Overview



Alpha International Company Profile

- Full service offices in New York, Chicago & Los Angeles
- 175 Employees
- Leading member of the Tzell Travel Group
- \$550 Million in combined agency air volume
- All the benefits of a “mega” agency but with the personal touch of a boutique agency
- Premier Hotel Program with access to 17,000+ properties with negotiated rates up to 77% of rack
- 24-Hour emergency service worldwide



Benefits – Better Value

- Aggressive negotiating power
- Blanket Alpha discounted fares
- Class of service upgrades, where available
- Frequent flyer membership upgrades
- Web fares
- Low fare assurance
- Non-refundable and e-ticket tracking
- Premier Hotel Program at more than 20,000 properties with negotiated rates of up to 70% off



Benefits – Better Service

- Personalized reservations by a designated team
- Email confirmations directly after booking
- Dedicated account management
- Senior management involvement
- 24-Hour emergency service
- Automated & manual quality control
- VIP services
- Traveler surveys
- Vacation travel
- Meeting/group services



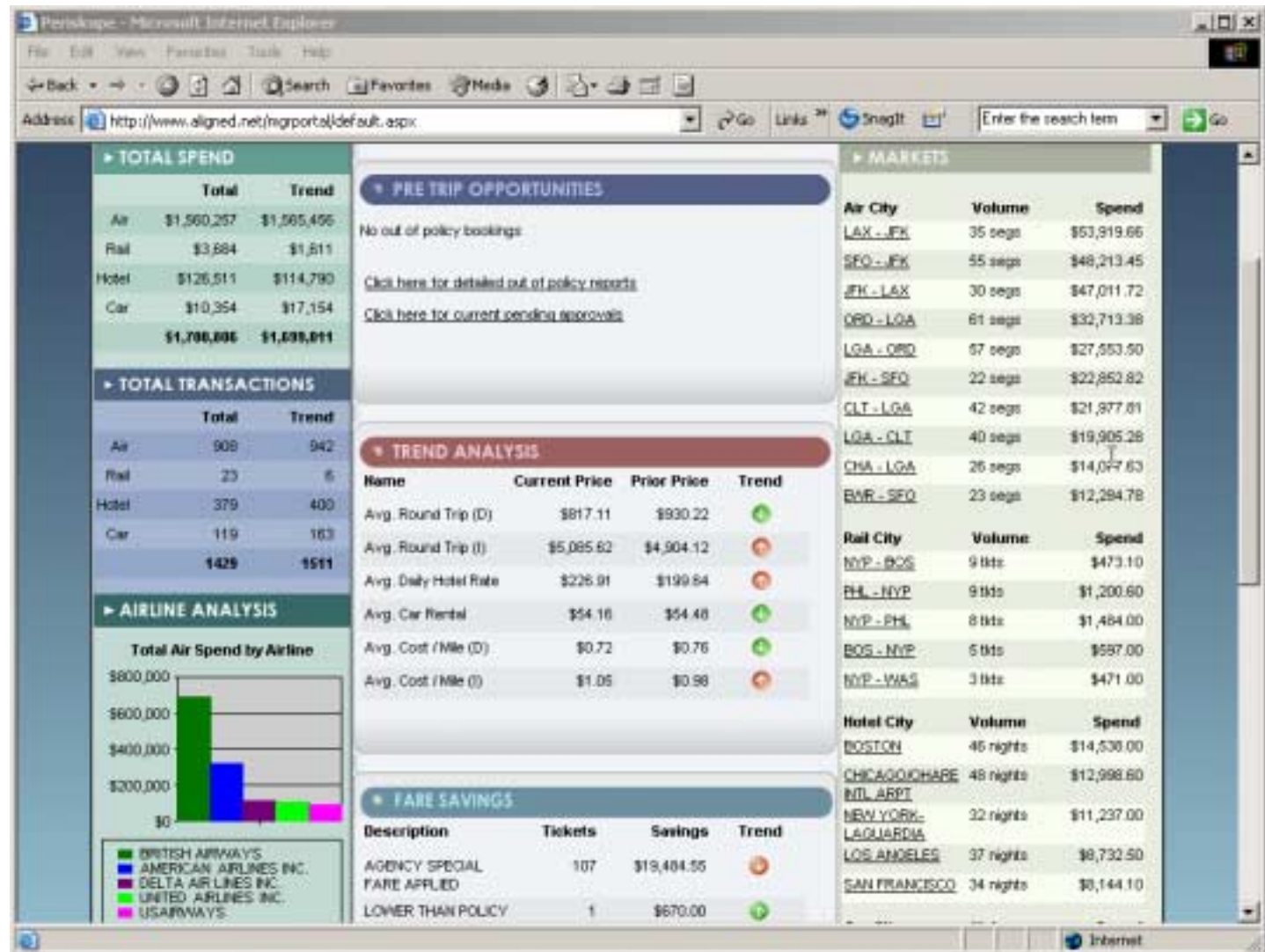
Web-Based Reporting via PerisKope

- Real time reports at the comfort of your desktop
- Download/save reports in a variety of formats for easy manipulation
- Dashboard screenshot for a “360 degree” view of company travel on one screen
- Benchmark – monitor performance against similar sized companies
- Tell where each traveler is in real time with Travel in Progress Report
- Monitor ticket usage & refunds

PERISK_{OP}E



PerisKope Dashboard Screenshot



Sample PerisKope Reports...

Traveler Detail

Zoom: Page Width Format: HTML Submit

JOURNEYCORP TRAVEL MANAGEMENT **Traveler Detail** **PERISKOPE** Date: 7/12/2007
1/1/2007 - 3/30/2007 Time: 1:05:56 PM

CustID: 188

Passenger Name	Invoice	Ticket No	Invoice Date	Depart Date	AL	Origin	Destination	Fare Paid	CC NBR.	D/I	OLB
ALLWRIGHT/MARETHA	1499718	7828283098	3/28/2007	4/29/2007	EI	LONDON-HEATHROW	SHANNON	\$2,143.70	CAX07883	I	N
				4/29/2007	EI	SHANNON	BOSTON				
ALLWRIGHT/MARETHA	1499728	7828283098	3/28/2007	5/3/2007	AA	BOSTON	LONDON-HEATHROW	\$1,604.10	CAX07883	I	N
				ALLWRIGHT/MARETHA		2 Transaction (s)		\$3,747.80			
BRUNO/MARK	1490527	7815282132	2/6/2007	2/7/2007	CO	NEW YORK/NEWARK	ATLANTA	\$563.80	CAX07883	D	Y
				2/9/2007	CO	ATLANTA	NEW YORK/NEWARK				
				BRUNO/MARK		1 Transaction (s)		\$563.80			
CHIUIAMY	1490208	7814922818	2/5/2007	5/14/2007	AA	NEW YORK-LAGUARDIA	CHICAGO/OHARE INTL ARPT	\$138.80	CAX07883	D	Y
				5/16/2007	AA	CHICAGO/OHARE INTL ARPT	NEW YORK-LAGUARDIA				

Done Internet 100%



Transaction Fee Report

Ticket Number	Invoice Number	Invoice Date	Document Status	Depart Date	Fee Paid	Fee Description	Online Booking
THE SAMPLE Company							
8114686695	1431039	1/10/2006	ACTIVE	2/1/2006	\$45.00	ALTERNATE TIMES REFUSED	N
8114686709	1431058	1/10/2006	ACTIVE	1/25/2006	\$45.00	ALTERNATE TIMES REFUSED	N
8114686710	1431059	1/10/2006	ACTIVE	1/26/2006	\$45.00	ALTERNATE TIMES REFUSED	N
8114686697	1431041	1/10/2006	ACTIVE	1/30/2006	\$45.00	ALTERNATE TIMES REFUSED	N
					\$180.00		
8114590530	1430596	1/6/2006	ACTIVE	2/1/2006	\$45.00	ALTERNATE TIMES REFUSED	N
					\$45.00		
8114356718	1429727	1/3/2006	ACTIVE	1/3/2006	\$45.00	PREPAID TICKET	N
8114501766	1430186	1/5/2006	ACTIVE	1/4/2006	\$45.00	CAR ABOVE POLICY LARGER VEHICLE REQUIRED	N
					\$90.00		
8114686711	1431062	1/10/2006	ACTIVE	1/25/2006	\$45.00	ALTERNATE TIMES REFUSED	N
8114686712	1431063	1/10/2006	ACTIVE	1/30/2006	\$45.00	ALTERNATE TIMES REFUSED	N
					\$90.00		
8114556485	1430536	1/6/2006	ACTIVE	1/19/2006	\$45.00	LOWEST POSSIBLE FARE OBTAINED	N
					\$45.00		



Unused Ticket/Refund Report

Unused Tickets

CustID: 2024,1139,202,114
3,1463,1560,1284,1

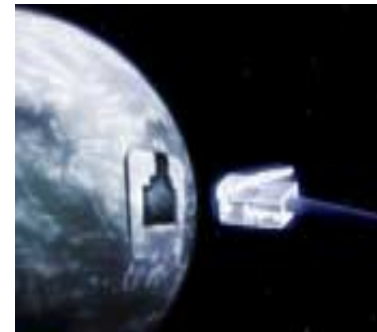
Date Range: 11/1/2006 - 2/1/2007

Expiration	RecLoc	Use	Ticket Number	Carrier	City Pair	Travel Date	Farebasis	Fare
0010000155			HAY/COURIROBERT			12/15/2006 12:00:00 AM		
12/15/2007	GLFZPD	USED	7247803617222	LX	JFK/ZRH	Dec 25, 2006	WLXSL4US	\$262.50
12/15/2007	GLFZPD	OPEN	7247803617222	LX	ZRH/JFK	Jan 4, 2006	HKXAN	\$460.50
Total Fare with Tax:								\$956.80
0010000155 C03			SCHINDLER/CHLOE			11/8/2006 12:00:00 AM		
11/8/2007	GRWZXA	USED	0017795904701	AA	JFK/BGI	Dec 24, 2006	HHW0NRCH	\$381.38
11/8/2007	GRWZXA	OPEN	0017795904701	AA	BGI/JFK	Jan 6, 2006	MHOL14NCH	\$339.38
Total Fare with Tax:								\$800.50
0010000192			HAAXMAN/REMCO			12/11/2006 12:00:00 AM		
12/11/2007	GBKWMO	USED	0057802700116	CO	EWR/FLL	Dec 15, 2006	UAMHLSNN	\$138.61
12/11/2007	GBKWMO	OPEN	0057802700116	CO	FLL/EWR	Dec 15, 2006	OA3BN	\$161.86
Total Fare with Tax:								\$343.60
0010000192			CASPERSEN/ANDREW			12/13/2006 12:00:00 AM		
12/13/2007	HCMMPD	OPEN	0057803192724	CO	FLL/EWR	Dec 15, 2006	UAMHLSNN	\$138.61
Total Fare with Tax:								\$159.30



Online Bookings via ALIGNED

- Manage your profile, assign arrangers, & link to our web-based desktop reporting tool for Travel Managers only
- Live chat instant messenger with access to live travel agents for tech & travel support
- Travel manager communication tool for program news
- On demand e-tutorials for site education
- Pre-trip authorization available
- A calendar of ticketed trip information with access to itinerary management tools




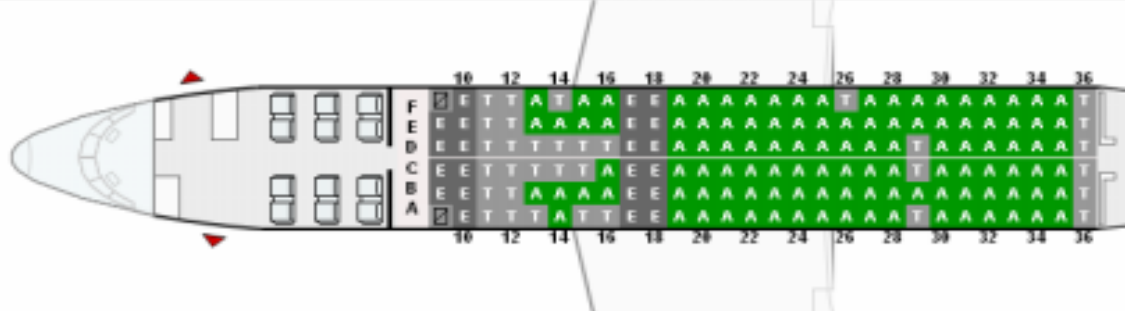
Seating Selection

Reserve Seats for Flight 1 of 2
Newark (EWR) to Los Angeles (LAX): Wed, Dec 05

To select a seat, click on a seat in the airplane diagram and then click the "Reserve Seats" button.

AA American Airlines
Flight: 43
Aircraft: Boeing 757-200
Booking Class: Coach

Scroll to front  Scroll to rear




Passenger	Seat	Seats Selected	Legend
Passenger1	<input type="text"/>	Flight1: Flight2:	<ul style="list-style-type: none"> I Your Seat A Available Seat T Seat Taken P Premium Seat (for qualifying Frequent Traveler) E Exit Row Seat (must be reserved at airport) X Seat Unavailable

After you select all seats and click the "Reserve Seats" button, your selections will be displayed under the "Seats Selected" column.

[Skip Seat Selection](#) [Reserve Seat Selection](#)



Hotel Search

Legend: ★★★ Company Preferred  Out of Policy




Select a Hotel




Sort By: [Company Preferred](#) [Approximate Rate](#) **[Hotel Name](#)** [Distance](#)

Hotel name starts with:
[A](#) [B](#) [C](#) **[D](#)** [E](#) [F](#) [G](#) [H](#) [I](#) [J](#) [K](#) [L](#) [M](#) [N](#) [O](#) [P](#) [Q](#) [R](#) [S](#) [T](#) [U](#) [V](#) [W](#) [X](#) [Y](#) [Z](#)

2 Hotel(s) start with "D"

[View hotels on a map](#)

Days Inn Airport Lax Maingate			Approx. Rate Not Available	
	 Amenities	Distance: 2.5 NE Map this Property	Preferences	Cancellation Policy
	<p>Days Inn Airport Lax Maingate 901 W MANCHESTER BLVD Los Angeles, CA 90301</p> <p>- HOTEL YEAR BUILT - 1970 YEAR REMODELED - 2003 ADDITIONAL PROPERTY DESCRIPTION - *FREE WIRELESS INTERNET AVAILABLE IN ALL ROOMS *FREE SHUTTLE SERVICE TO AND FROM LAX AIRPORT AVAILABLE EXCEPT BETWEEN MIDNIGHT AND 6 AM. MAY USE ...</p> <p>More Photos More Info</p>			
Select				

Doubletree Hotel Los Angeles International Airport			Approximate Rate: \$109.00	
	 Amenities	Distance: 1.0 SE Map this Property	Preferences	Cancellation Policy
	<p>Doubletree Hotel Los Angeles International Airport 1985 EAST GRAND AVE El Segundo, CA 90245</p> <p>THE DOUBLETREE HOTEL LAX- JUST SIX MINUTES SOUTH LOS ANGELES INTERNATIONAL AIRPORT IN BEAUTIFUL EL SEGUNDO- OFFERS UNEXPECTED VALUE AND EXCEPTIONAL COMFORT IN A GREAT SOUTHERN CALIFORNIA LOCATION. SITUATED JUST OFF THE 405 AND 105 FREEWAYS- OUR ...</p> <p>More Photos More Info</p>			
Select				








Car Rental Search

Legend: ★★★ Company Preferred ⊘ Out of Policy

Select a rental car by clicking a price below

Unless otherwise noted, rates are based on unlimited mileage and cars include automatic transmission and air conditioning.

Car Rental Company	★★★					
		intermediate	standard	full size	premium	luxury
Budget Los Angeles, CA (LAX) Rental counter location: in terminal	★★★	Daily Rate <u>\$47.49</u> Total Price \$205.63 \$47.49/extra day	Daily Rate ⊘ <u>\$56.04</u> Total Price \$242.65 \$56.04/extra day	Daily Rate ⊘ <u>\$53.20</u> Total Price \$230.36 \$53.20/extra day	Daily Rate ⊘ <u>\$63.65</u> Total Price \$275.60 \$63.65/extra day	Daily Rate ⊘ <u>\$73.15</u> Total Price \$316.74 \$73.15/extra day
AVIS Los Angeles, CA (LAX) Rental counter location: in terminal	★★★	Daily Rate <u>\$51.43</u> Total Price \$222.70 \$51.43/extra day	Daily Rate ⊘ <u>\$59.00</u> Total Price \$255.47 \$59.00/extra day	Daily Rate ⊘ <u>\$59.55</u> Total Price \$257.67 \$59.56/extra day	Daily Rate ⊘ <u>\$66.00</u> Total Price \$265.78 \$66.00/extra day	Daily Rate ⊘ <u>\$100.69</u> Total Price \$435.99 \$100.69/extra day
National Los Angeles, CA (LAX) Rental counter location: in terminal		Daily Rate <u>\$50.30</u> Total Price \$217.81 \$50.30/extra day	Daily Rate ⊘ <u>\$56.00</u> Total Price \$242.49 \$56.00/extra day	Daily Rate ⊘ <u>\$56.00</u> Total Price \$242.49 \$56.00/extra day	Daily Rate ⊘ <u>\$83.55</u> Total Price \$361.78 \$83.55/extra day	Daily Rate ⊘ <u>\$85.45</u> Total Price \$370.01 \$85.45/extra day
Alamo Los Angeles, CA (LAX) Rental counter location: in terminal		Daily Rate <u>\$83.30</u> Total Price \$360.69 \$83.30/extra day	Daily Rate ⊘ <u>\$88.86</u> Total Price \$384.76 \$88.86/extra day	Daily Rate ⊘ <u>\$88.86</u> Total Price \$384.76 \$88.86/extra day	Daily Rate ⊘ <u>\$90.07</u> Total Price \$390.00 \$90.07/extra day	Daily Rate ⊘ <u>\$103.41</u> Total Price \$447.77 \$103.41/extra day
e Los Angeles, CA (LAX) Rental counter location: in terminal		Daily Rate <u>\$33.89</u> Total Price \$146.74 \$33.89/extra day	Daily Rate ⊘ <u>\$36.89</u> Total Price \$159.73 \$36.89/extra day	Daily Rate ⊘ <u>\$39.89</u> Total Price \$172.72 \$39.89/extra day	Daily Rate ⊘ <u>\$70.69</u> Total Price \$306.09 \$70.69/extra day	



Travel Booking Portal

ps://www.aligned.net/profolo/portal.aspx

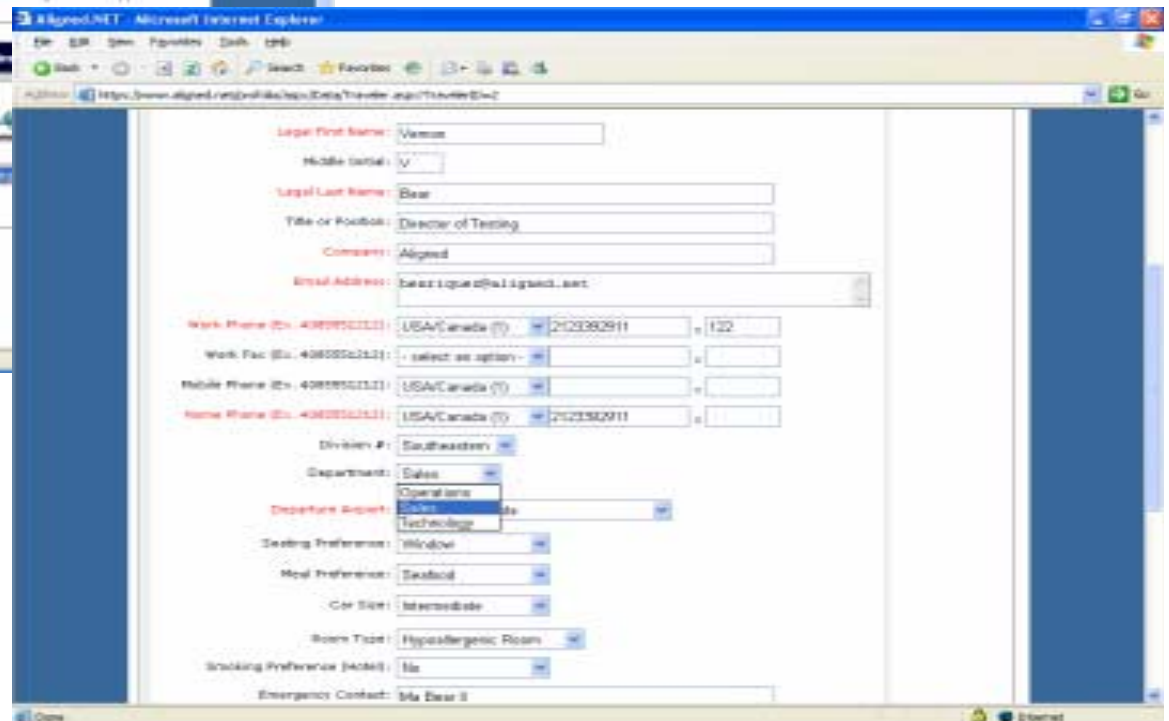
The screenshot shows a web portal for business travel. At the top, there is a navigation bar with the 'ALIGNED BUSINESS TRAVEL OPTIMIZED' logo on the left and a 'BUSINESS TRAVEL OPTIMIZED' logo on the right. A 'LOGOUT' link is visible in the top right corner. The main content area is divided into several sections:

- Resources:** A vertical list of links including 'Book Online', 'My Profile', 'Assign Travel Arrangers', 'Live Chat Assistance', 'Travel Authorizations', and 'Manager Messaging'. Below this list is the 'PERISKOPE' logo.
- Tutorials:** A list of links for 'Updating your profile', 'How to book a flight', 'How to book a hotel', and 'Travel Tools'.
- Quick Reference:** A list of links for 'FAQ's', 'Quick Reference', 'Profile Confirmation', 'Rewards', 'TM Dashboard', and 'Demo Preso'.
- Online Assistance:** A section with a 'CLICK HERE FOR LIVE CHAT' button and a small image of a person using a laptop.
- Welcome!:** A personalized message for 'Vernon Bear' welcoming him and providing instructions on how to complete his profile and book travel.
- Upcoming Trips:** A section titled 'Trip Information' that states 'You have no upcoming trips'.
- Messages:** A list of messages from 'Theodore J.' dated 'August 8, 2004'. Each message congratulates the user on achieving 80 percent adoption with the online booking product.
- Travel Planning Links:** A list of links for 'Health', 'Passport & Visa', 'Security', and 'Airport Delays'.

At the bottom of the page, there is a status bar with an 'Internet' icon and a small globe icon.



Online Traveler Profiles



User-Friendly Interface

[Home](#) [Trips](#) [Templates](#)

Find Me The Best Priced Trip!

Flight or Train Hotel Car

Check flight and train to compare options [?](#)

Select Trip Details

Round-trip One-way Multi-destination

Shop by Schedule Shop by Price

From (airport or city): To (airport or city):

Depart: leaves

Return: leaves

Additional Search Options

Cabin Class (departing flight):

Cabin Class (returning flight):

Fare Type:

When selecting **Shop by Price** you will receive the most cost efficient round trip flights that may include alternate airports. To select flights by specific times and airports, please **Shop By Schedule**.

Special Savings!
American Airlines, Delta and US Airways offer negotiated discounts to ALIGNED travelers.

[Begin Search](#)

Announcements

Welcome to the ALIGNED Travel Center online system.

- Questions on travel policy? [Download a copy.](#)
- ALIGNED recommends Rail travel over Air travel in the Northeast Corridor.
- Please click on [Live Chat Assistance](#) for helpdesk or reservation needs.



Departures & Arrivals

Select airline

flight # [Go](#)



Travel Tools

- [Activities](#)
- [City Information](#)
- [Currency](#)
- [Driving Directions](#)
- [Frequent Flyer Info](#)
- [Health Passport](#)
- [Palm](#)
- [Languages](#)
- [Maps](#)
- [Restaurant Reservations](#)
- [Weather](#)
- [World Clock](#)
- [World News](#)





International Capabilities

- Global affiliates in 80+ countries
- 24-Hour multi-lingual assistance around-the-world
- International rate desk to ensure lowest fares
- VAT reclamation services
- Visa & passport services
- International security locator



Meetings Management

- Complete meeting, incentive & event management services
- Meeting coordination
- Group vendor negotiations
- Hotel site selection
- Airline & ground transportation management
- On-site program coordination & support
- Comprehensive reporting on all meeting expenses



The Best of Both Worlds

Alpha International is large enough to...

- Achieve & maintain strong negotiating leverage with industry vendors
- Supply superior technology
- Offer expert travel management consulting services
- Provide toll-free emergency services worldwide 24-hours a day

And

Alpha International is the right size to...

- Offer personalized reservations assistance
- Commit & designate resources to all clients
- Provide hands-on, proactive account management
- clients

